

Shri Sanjeev Jain, Co-founder and Managing Director, Akums Drugs & Pharmaceuticals limited

Shri Sanjeev Jain is the Co-founder & Managing Director of Akums Drugs & Pharmaceuticals limited (Akums), the largest Indian pharmaceutical contract manufacturing company. He is responsible for leading the business development vertical across AKUMS GROUP for Contract Research and Manufacturing as well as Akums Marketing Subsidiaries.

Shri Sanjeev Jain plays a pivotal role in the growth and development of the organization. His eye for JVs & acquisitions, along with expertise in turning around the business have contributed to the exponential growth of the organization within a short span of time. He is committed to building a top-notch leadership pipeline for the organization. The company in his focused leadership approach continues to spread its wings in the domestic as well as global pharma market.

Having a rich experience of over 37 years in the pharmaceutical industry, he is a name to reckon with in the pharma marketing companies of India and abroad. Mr. Sanjeev manages the end to end aspects of Sales, Marketing & Business Development & CRAMS, New Projects, Exports, Business Intelligence, Strategy & Collaborations, Acquisitions & Risk Management, IT & Automation, Purchase, Procurements, Process Improvement, Product Supply Chain Management, Finance, Accounts & Commercials, Legal & Corporate Governance.

A first-generation entrepreneur, Shri Sanjeev Jain has won several prestigious awards and recognitions for his strong vision and credibility in Indian Pharma Industry. To mention a few, India Pharma Leader Award by Government of India for two consecutive years 2018 & 2019, India Pharma Award for Excellence in Contract Research & Manufacturing organized by Informa market during CPHI India 2021/ 2017 / 2016 / 2014, National Best Employer Brand Awards (Pharma sector) by ET Now World HRD Congress and Best Asian Healthcare Brand by Economic Times.

He has been awarded Business Performer of the Year by ABBOTT for several consecutive years and got commendable appreciation from Abbott India for his contribution in launching Heptral first time in India, Star Achiever Award by INTAS from several consecutive years and Business Partner of Choice by Piramal. He is also an Udyog Ratan awardee from the Institute of Economics Studies, India's Most Admired Leader in Healthcare and recipient of Business Excellence Award for Leader in Pharma Manufacturing & Innovation by CIMS Medica 2021.

His personality & trait features dynamism, dedication, diligence, devotion, determination, discipline and direction. He has significantly contributed to the growth that the company is witnessing today. Under his leadership and professional approach, the company has made several national and international collaborations, agreements and reached new heights of

growth. He acts as the guiding force behind creation of the organization's communication strategy and public image.

His innovative approach in new product development, patents; creation & retention of customers have brought the company to its pinnacle. He has a keen interest in good corporate governance and CSR. He is also successful in launching a range of affordable products that people can easily access all across the globe.